

# Local currency offers and disbursement

## Step-by-Step Guide for AWS Marketplace Buyers

AWS Marketplace buyers can now procure software and services through private offers in supported non-USD currencies (EUR, GBP, JPY, AUD) without foreign exchange variability.

Buyers will be invoiced in the same currency used by the Seller in the private offer for the entire duration of the subscription.

**NEW as of Sept 2025:** Private offers with usage-based pricing can now be created in supported non-USD currencies.

This guide provides a step-by-step overview for how AWS Marketplace buyers can transact non-USD private offers.

### Considerations:

- 1. Before you accept a private offer in local currency:** Verify the billing structure for your company, your method of payment for AWS billing, and your tax settings. Refer to steps 1 - 3 in this guide for detail.
- 2. Containers product type:** Usage-based pricing for Containers product type cannot be created in non-USD currencies. However, contract pricing for containers products can be created in non-USD currencies.



## Step 1: Verifying your AWS Billing and Cost Management preferences

Billing and Cost Management is the service that you use to pay your AWS bill, monitor your usage, and budget your costs. Every organization in [AWS Organizations](#) has a management account that pays the charges of all the member accounts. The management account is also known as payer account, and member accounts are known as linked accounts. Before negotiating a private offer, verify how your company pays their AWS bill and which AWS account the private offer is made to.

## Step 2: Verify preferred currency and payment method

Before you accept a private offer in local currency, verify the billing structure for your company, your method of payment for AWS billing, and your tax settings.

From the **Preferences and Settings** menu, navigate to **Payment Preferences**. Find **Default payment preferences** and confirm the preferred currency under **Payment currency**.

- Click on **Edit** button if you need to change the currency. For instructions, see [Changing which currency you use to pay your bill](#) in the AWS Billing User Guide.
- To verify your payment method, find the Payment method menu. Available payment methods vary by AWS seller of record information (i.e. AWS Inc, AWS EMEA, AWS Australia, AWS Japan), [click here to learn more](#).

If you need assistance on modifying your payment method or preferred currency, please reach out to [AWS Support](#) by raising a **Billing or Account** case.

The screenshot displays the AWS Billing and Cost Management console interface. The left sidebar contains a navigation menu with categories like Credits, Purchase Orders, Cost Analysis, Cost Explorer, Free Tier, Data Exports, Cost Organization, Budgets and Planning, Savings and Commitments, and Preferences and Settings. The main content area is titled 'Payment preferences' and includes a 'Default payment preferences' section with fields for Payment method (Electronic funds transfer - pay by invoice), Billing address (redacted), Contact name (Amazon Internal Account), Service provider (Amazon Web Services, Inc.), and Payment currency (EUR - Euro). Below this is a 'Payment methods' section showing 'No payment methods' and a message: 'There are no payment methods on file. Add a new payment method.'



### Step 3: Verify your tax settings

To view or modify your tax settings, sign in to the AWS Billing and Cost Management Console, visit your account settings and view the tax settings. For more information on tax registration, see [How do I add or update my tax registration number or business legal address for my AWS account?](#)

If you need assistance on modifying your tax settings, please reach out to [AWS Support](#) by raising a [Billing or Account case](#).

### Step 4: Accepting private offer in non-USD

You will receive the private offer in non-USD through the offer URL, or you can log into the AWS Console, search **AWS Marketplace**. Click **Private offers** and you will find the URL under the **Available offers**.

#### Contract configuration details

Creating a contract subscribes you to this software using the listed EULA and payment schedule

Contract currency	
Currency	British pound   GBP (£)

Contract duration	
12 months	

Dimensions	Units
75 user package	100
Charge per month in each available region	100

**Create contract**

By subscribing to this software, you agree to the pricing terms and the seller's [End User License Agreement \(EULA\)](#). You also agree and acknowledge that AWS may share information about this transaction (including your payment terms) with the respective seller, reseller or underlying provider, as applicable, in accordance with the [AWS Privacy Notice](#). Your use of AWS services is subject to the [AWS Customer Agreement](#) or other agreement with AWS governing your use of such services. If you are receiving a private offer from a channel partner, you may click here (for CPPO transaction) or here for (SPPO transaction) for more information on the channel partner.

Payment schedule		Total price
		£100,000.00
Invoices are generated at 12:00:00AM UTC on the date provided (To determine the difference between your local time and Universal Time, <a href="#">click here</a> )		
No. of payments:	5	Last payment: 2024-11-01
Payment 1	2024-07-01	£20,000.00
Payment 2	2024-08-01	£20,000.00
Payment 3	2024-09-01	£20,000.00
Payment 4	2024-10-01	£20,000.00
Payment 5	2024-11-01	£20,000.00

## Step 5: Paying for products

If your AWS account is based in Europe, the Middle East, or Africa (EMEA), excluding Turkey and South Africa, and your purchase is from an EMEA-eligible seller, you receive a bill from Amazon Web Services EMEA SARL (AWS Europe). If your AWS account is based in Australia, you receive a bill from Amazon Web Services Australia Pty Ltd (AWS Australia). If your AWS account is based in Japan, you receive a bill from Amazon Web Services Japan G.K (AWS Japan). Otherwise, you receive a bill from AWS Inc.

**Note: When you accept a private offer in non-USD currencies, you will be charged in the offer currency for the entire term of the subscription. On the invoice(s), you will see the invoiced amount in the offer currency, as well as the USD amount and the fixed foreign exchange (FX) rate that is applied at the time of offer acceptance.**

To learn more about how you can pay for your products, [refer to this guide](#).

## Frequently Asked Questions - Buyers

### 1. What is the invoicing experience when I accept a non-USD private offer?

When you accept a private offer in non-USD, you will be charged in the offer currency for the entire term of subscription. On the off-cycle billing invoice(s), you will see the invoiced amount in offer currency, as well as the USD amount and the fixed foreign exchange (FX) rate that is applied at the time of offer acceptance. In rare cases, your charged amount in non-USD will have slight rounding differences (max. difference +/- 1 JPY, 0.01 EUR/ 0.01 GBP/ 0.01 AUD). This is due to our backend invoicing mechanism remains in USD but we lock the FX from USD to non-USD at the moment when you accept the private offer.

**NEW as of Sept 2025:** If you have usage-based pricing offers in non-USD, you will receive separate anniversary invoices for an interim period, one invoice for your offers priced in USD and the other invoice for your offers in non-USD currency.

### 2. Can I pay all of AWS Marketplace invoices in non-USD currencies?

With this launch, for private offer contract pricing transactions in 4 non-USD (EUR, GBP, AUD and JPY), you will be invoiced directly in the currency of the private offer for the entire duration of the subscription.

For other purchases outside of the launch scope (i.e. public subscription), the invoicing currency will remain in USD. You can choose to pay those invoices in supported local currencies; however the invoices will be subject to the USD to local currency foreign exchange (FX) rate at the time of invoicing.

### 3. What happens if my preferred currency is not the same as in the private offer?

You will be invoiced based on the currency in the private offer regardless of your preferred currency setting. Before you accept a private offer in local currency, verify the billing structure for your company, your method of payment for AWS billing, and your tax settings.

## Frequently Asked Questions - Buyers

### 4. Can I accept a private offer in a currency which is not supported in my location?

No. For example, you cannot accept a private offer in EUR if you are based in Australia. Supported currencies depend on your account location and from which AWS entity you will receive the invoices. Please [refer to this guide](#) to learn about supported currencies from AWS Inc., AWS EMEA, AWS Australia, and AWS Japan.

### 5. What is the impact on my taxes?

#### For EMEA customers:

##### If you receive an invoice from AWS EMEA

If you receive an invoice from AWS EMEA, i.e. you make a purchase from an [EMEA eligible Seller](#) on AWS Marketplace, please refer to [this page](#) to understand where AWS will collect Indirect Taxes from you and where the Seller is responsible to collect Indirect Taxes from you, issue a tax invoice, and remit it to the tax authority.

##### If you receive an invoice from AWS Inc.

If you receive an invoice from AWS Inc., i.e. you make a purchase from a non-EMEA eligible Seller on AWS Marketplace, please [refer to this page](#) where AWS will collect Indirect Taxes from you and where the Seller is responsible to collect Indirect Taxes from you, issue a tax invoice, and remit it to the tax authority.

#### For Japanese customers:

If you receive an invoice from Amazon Web Services Japan G.K. ("AWS Japan") , please [refer to this page](#) where AWS will collect Indirect Taxes from you and where the Seller is responsible to collect Indirect Taxes from you, issue a tax invoice, and remit it to the tax authority.



## Frequently Asked Questions - Buyers

### For Australian customers:

If you are an Australian B2B customer, AWS Australia will be required to charge you GST on your AWS Marketplace purchases from Australian based sellers and issue you a valid Tax Invoice. If your AWS Marketplace purchases are from a no-Australia based seller, you won't be charged GST. If AWS Australia does not charge you GST, you may be required to reverse charge. Please consult with your tax advisors.

If you are an Australian B2C customer, there is no impact to your taxes with this change. You will continue to be charged GST for all your AWS Marketplace purchases. For more information, please see [Tax Help – Australia](#) and [AWS Australia FAQs](#).